

# CURRICULUM VITAE

DAVID A. DE STENO

## PERSONAL INFORMATION

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*Position:*

Professor of Psychology  
Northeastern University

*Contact Numbers:*

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617.373.8714 (fax)

*Address:*

Department of Psychology  
Northeastern University  
Boston, MA 02115

*Internet Correspondence:*

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www.davedesteno.com

## EDUCATION

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Ph.D. Social Psychology, Yale University, 1996

M.Phil. Social Psychology, Yale University, 1994

M.S. Social Psychology, Yale University, 1993

A.B. Psychology, Vassar College, 1990  
General and Departmental Honors, Phi Beta Kappa

## PROFESSIONAL POSITIONS

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Professor of Psychology, Northeastern University, 2012 – present

Visiting Scholar, Center for Public Leadership, Harvard University, 2019 – 2020

Associate Professor of Psychology, Northeastern University, 2005 – 2012

Visiting Associate Professor of Psychology, Harvard University, 2007 – 2008

Assistant Professor of Psychology, Northeastern University, 1999 – 2005

Postdoctoral Fellow, Ohio State University, 1996 – 1999

## RESEARCH INTERESTS & CURRENT PROJECTS

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- Functions of emotion in shaping social judgment and behavior (e.g., compassion cooperation, trust, morality, leadership, altruism, self-control, goal attainment)
- Moral decision-making and the development of virtues

## PUBLICATIONS

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- Lim, D., & DeSteno, D. (2023). Guilt underlies compassion among those who have suffered adversity, *Emotion*, *23*, 613-621.
- Kates, S., & DeSteno, D. (2021). Gratitude reduces consumption of depleting resources. *Emotion*, *21*, 1119-1123.
- Hall, J. A., Schwartz, R., Duong, F., Niu, Y., Dubey, M., DeSteno, D., & Sanders, J. (2021). What is clinical empathy? Perspectives of community members, university students, cancer patients, and physicians. *Patient Education and Counseling*, *104*, 1237-1245.
- Lim, D., & DeSteno, D. (2020). Past adversity protects against the numeracy bias in compassion. *Emotion*, *20*, 1344-1356.
- Vayness, J., Duong, F., & DeSteno, D. (2020). Gratitude enhances third-party punishment. *Cognition and Emotion*, *34*, 1020-1027.
- DeSteno, D., Duong, F., Lim, D., & Kates, S. (2019). The grateful don't cheat: Gratitude as a fount of virtue. *Psychological Science*, *30*, 979-988.
- DeSteno, D., Lim, D., Duong, F., & Condon, P. (2018). Meditation inhibits aggressive responses to provocations. *Mindfulness*, *9*, 1117-1122.
- Lee, J. J., Breazeal, C., & DeSteno, D. (2017). Role of speaker cues in attention inference. *Frontiers in Robotics and AI*, doi.org/10.3389/frobt.2017.00047
- Condon, P., & DeSteno, D. (2017). Enhancing compassion: Social psychological perspectives. In E. Seppala, E. Simon-Thomas, M. C. Worline, C. D. Cameron, & J. R. Doty (eds.), *The Oxford Handbook of Compassion Science* (pp. 287-298). New York: Oxford University Press.
- Kory Westlund, J. M., Dickens, L., Jeong, S., Harris, P. L., DeSteno, D., & Breazeal, C. L. (2017). Children use non-verbal cues to learn new words from robots as well as people. *International Journal of Child-Computer Interaction*, *13*, 1-9.
- Kory Westlund, J. M., Jeong, S., Park H. W., Ronfard, S., Aradhana, A., Harris, P. L., DeSteno, D., & Breazeal, C. L. (2017). Flat versus expressive storytelling: Young children's learning and retention of a social robot's narrative. *Frontiers in Human Neuroscience*, doi: 10.3389/fnhum.2017.00295
- Lim, D. & DeSteno, D. (2016). Suffering and compassion: The links among adverse life experiences, empathy, compassion, and prosocial behavior. *Emotion*, *16*, 175-182.

- Breazeal, C., Harris, P., DeSteno, D., Kory, J., Dickens, L., & Jeong, S. (2016). Young children treat robots as informants. *Topics in Cognitive Science*, 8, 481-491.
- Dickens, L. & DeSteno, D. (2016). The Grateful Are Patient: Heightened Daily Gratitude Is Associated with Attenuated Temporal Discounting. *Emotion*, 16, 421-425.
- DeSteno, D., Condon, P., & Dickens, L. (2016). Gratitude and Compassion. In M. Lewis, J. M. Haviland-Jones, & L. Barrett (eds.), *Handbook of Emotions* (4<sup>th</sup> Edition, pp. 835-846). New York: Guilford Press.
- DeSteno, D. (2015). Compassion and altruism: How our minds determine who is worthy of help. *Current Opinion in Behavioral Sciences*, 3, 80-83.
- Lim, D., Condon, P., & DeSteno, D. (2015). Mindfulness and Compassion: An examination of mechanism and scalability. *PLoS One*, doi.org/10.1371/journal.pone.0207765
- DeSteno, D., Li, Y., Dickens, L., & Lerner, J. (2014). Gratitude: A tool for reducing economic impatience. *Psychological Science*, 25, 1262-1267.
- Dickens, L., & DeSteno, D. (2014). Pride attenuates nonconscious mimicry. *Emotion*, 14, 7-11.
- Williams, L. A., & DeSteno, D. (2014). Building bonds, attaining ambitions, and establishing esteem: How positive emotions serve intrapersonal needs. In J. Gruber & J. Moskowitz (Eds.), *The Light and Dark Sides of Positive Emotion* (pp. 206-224) Oxford: Oxford University Press.
- Valdesolo, P., & DeSteno, D. (2014). Positive emotion, social cognition, and intertemporal choice. In M. Tugade, M. Shiota, & L. D. Kirby (Eds.), *Handbook of Positive Emotions* (pp. 201-214). New York: Guilford Press.
- Lee, J. J., Knox, B., Baumann, J., Breazeal, C., & DeSteno, D. (2013). Computationally modeling interpersonal trust. *Frontiers in Psychology* 4:893.
- Condon, P., Desbordes, G., Miller, W., & DeSteno, D. (2013). Meditation increases compassionate responses to suffering. *Psychological Science*, 24, 2125-2127.
- DeSteno, D., Gross, J. J., & Kubzansky, L. (2013). Affective science and health: The importance of emotion and emotion regulation. *Health Psychology*, 32, 474-486.
- Bartlett, M. Y., Condon, P., Cruz, J., Baumann, J., & DeSteno, D. (2012). Gratitude: Prompting behaviors that build relationships. *Cognition and Emotion*, 26, 2-13.
- Baumann, J., & DeSteno, D. (2012). Context leads to divergent impacts of anger on risk taking. *Emotion*, 1196-1199.

- DeSteno, D., Breazeal, C., Frank, R. H., Pizarro, D., Baumann, J., Dickens, L., & Lee, J. (2012). Detecting the trustworthiness of novel partners in economic exchange. *Psychological Science, 23*, 1549-1556.
- Condon, P., & DeSteno, D. (2011). Compassion for one reduces punishment for another. *Journal of Experimental Social Psychology, 47*, 698-701.
- Valdesolo, P., & DeSteno, D. (2011). Synchrony and the social tuning of compassion. *Emotion, 11*, 262-266.
- Valdesolo, P., & DeSteno, D. (2011). The Virtue in Vice. *Emotion Review, 3*, 276-277.
- Baumann, J., & DeSteno, D. (2010). Emotion-guided threat detection: Expecting guns where there are none. *Journal of Personality and Social Psychology, 99*, 595-610.
- DeSteno, D. (2010). Mismeasuring jealousy: A cautionary comment on Levy and Kelly (2010). *Psychological Science, 21*, 1355-1356.
- Valdesolo, P., Ouyang, J., & DeSteno, D. (2010). The rhythm of joint action: Synchrony promotes cooperative ability. *Journal of Experimental Social Psychology, 46*, 693-695.
- DeSteno, D., Bartlett, M., Baumann, J., Williams, L., & Dickens, L. (2010). Gratitude as moral sentiment: Emotion-guided cooperation in economic exchange. *Emotion, 10*, 289-293.
- Williams, L. A., & DeSteno, D. (2010). Pride in parsimony. *Emotion Review, 2*, 180-181.
- DeSteno, D. (2009). Social emotions and intertemporal choice: "Hot" mechanisms for the building of social and economic capital. *Current Directions in Psychological Science, 18*, 280-284.
- Theodore, R. M., Miller, J. L., and DeSteno, D. (2009). Individual talker differences in voice-onset-time: Contextual influences. *Journal of the Acoustical Society of America, 2009, 125*, 3974-3982.
- Dasgupta, N., DeSteno, D., Williams, L. A., & Hunsinger, M. (2009). Fanning the flames: The influence of specific incidental emotions on implicit prejudice. *Emotion, 9*, 585-591.
- Williams, L. A., & DeSteno, D. (2009). Pride: Adaptive social emotion or seventh sin? *Psychological Science, 20*, 284-288.
- Valdesolo, P., & DeSteno, D. (2008). The Duality of Virtue: Deconstructing the Moral Hypocrite. *Journal of Experimental Social Psychology, 44*, 1334-1338.

- Williams, L. A., & DeSteno, D. (2008). Pride and perseverance: The motivational role of pride. *Journal of Personality and Social Psychology, 94*, 1007-1017.
- Valdesolo, P. & DeSteno, D. (2007). Moral hypocrisy: Social groups and the flexibility of virtue. *Psychological Science, 18*, 689-690.
- Bartlett, M. Y., & DeSteno, D. (2006). Gratitude and prosocial behavior: Helping when it costs you. *Psychological Science, 17*, 319-325.
- DeSteno, D., Valdesolo, P., & Bartlett, M. Y. (2006). Jealousy and the threatened self: Getting to the heart of the green-eyed monster. *Journal of Personality and Social Psychology, 91*, 626-641.
- DeSteno, D., Bartlett, M. Y., & Salovey, P. (2006). Constraining Accommodative Homunculi in Evolutionary Explorations of Jealousy: A Reply to Barrett et al. (2006). *Journal of Personality and Social Psychology, 91*, 519-523.
- Valdesolo, P., & DeSteno, D. (2006). Manipulations of Emotional Context Shape Moral Judgment. *Psychological Science, 17*, 476-477.
- DeSteno, D., Dasgupta, N., Bartlett, M. Y., & Caidric, A. (2004). Prejudice From Thin Air: The Effect of Emotion on Automatic Intergroup Attitudes. *Psychological Science, 15*, 319-324.
- DeSteno, D., Petty, R. E., Rucker, D. D., Wegener, D. T., & Braverman, J. (2004). Discrete Emotions and Persuasion: The Role of Emotion-Induced Expectancies. *Journal of Personality and Social Psychology, 86*, 43-56.
- Allen, J.S., Miller, J.L., and DeSteno, D. (2003). Individual talker differences in voice-onset-time. *Journal of the Acoustical Society of America, 113*, 544-552.
- DeSteno, D., Bartlett, M., Braverman, J., & Salovey, P. (2002). Sex differences in jealousy: Evolutionary mechanism or artifact of measurement? *Journal of Personality and Social Psychology, 83*, 1103-1116.
- DeSteno, D., & Braverman, J. (2002). Emotion and persuasion: Thoughts on the role of emotional intelligence. In L. Feldman Barrett & P. Salovey (Eds.), *The wisdom of feelings: Psychological processes in emotional intelligence* (pp. 191-210). New York: Guilford Press.
- Petty, R. E., DeSteno, D., & Rucker, D. D. (2001). The role of affect in attitude change. In J. Forgas (Ed.), *Handbook of affect and social cognition* (pp. 212-233). Mahwah, NJ: Erlbaum.

- DeSteno, D., Petty, R. E., Wegener, D. T., & Rucker, D. D. (2000). Beyond valence in the perception of likelihood: The role of emotion specificity. *Journal of Personality and Social Psychology*, 78, 397-416.
- DeSteno, D., & Salovey, P. (1997). Structural dynamism in the concept of self: A flexible model for a malleable concept. *Review of General Psychology*, 1, 389-409.
- DeSteno, D., & Salovey, P. (1997). The effects of mood on the structure of the self-concept. *Cognition and Emotion*, 11, 351-372.
- DeSteno, D., & Salovey, P. (1996). Evolutionary origins of sex-differences in jealousy? Questioning the “fitness” of the model. *Psychological Science*, 7, 367-372.
- DeSteno, D., & Salovey, P. (1996). Genes, jealousy, and the replication of misspecified models. *Psychological Science*, 7, 376-377.
- DeSteno, D., & Salovey, P. (1996). Jealousy and the characteristics of one’s rival: A self-evaluation maintenance perspective. *Personality and Social Psychology Bulletin*, 22, 920-932.

## BOOKS \_\_\_\_\_

- DeSteno, D. (September 2021). *How God Works: The Science Behind Religion’s Benefits*. New York, NY: Simon and Schuster.
- DeSteno, D. (January 2018). *Emotional Success: The Power of Gratitude, Compassion, and Pride*. New York, NY: Eamon Dolan Books (Houghton Mifflin Harcourt). \*An Amazon Charts Bestseller.
- DeSteno, D. (February 2014). *The Truth About Trust: How it Determines Success in Life, Love, Learning, and More*. New York, NY: Hudson Street Press (Penguin).
- DeSteno, D., & Valdesolo, P. (May 2011). *Out of Character: The Surprising Truths About the Cheat, Liar, Sinner (and Saint) Lurking in All of Us*. New York, NY: Harmony Books (Crown). \*A Wall Street Journal Psychology Bestseller.

## PRESENTATIONS AND PUBLIC LECTURES \_\_\_\_\_

- DeSteno, D. (October 2021). *How God Works: The Science Behind the Benefits of Religion*. Streicker Center, New York, NY.
- DeSteno, D. (May 2020). *How to Write for the Public: Advice for Communicating Science*. Invited panel for the annual meeting of the Association for Psychological Science, Chicago, IL. Reformatted as a virtual APS presentation.

- DeSteno, D. (April 2020). *Hacking Virtue: How Moral Emotions Build Self-Control from the Bottom Up*. The Rock Ethics Institute, Pennsylvania State University, College Station, PA.
- DeSteno, D. (April 2019). *Gratitude as a Fount of Virtue*. Positive Emotions Preconference, Society for Affective Science Annual Meeting, Boston, MA.
- DeSteno, D. (January 2018). *Emotional Success*. Google. New York, NY.
- DeSteno, D. (January 2018). *Emotional Success*. 92<sup>st</sup> Y. New York, NY.
- DeSteno, D. (October 2017). *Emotional Success: Using Moral Emotions to Foster A Value for the Future*. Fidelity Headquarters, Boston, MA.
- DeSteno, D. (April 2017). *Compassion, Empathy, and Resilience: Threading the Needle*. Keynote for Positive Emotions Preconference, annual meeting of the Society for Affective Science, Boston, MA.
- DeSteno, D. (April 2017). *Emotional Success: Willpower from the Bottom Up*. Meeting of the Society for Affective Science, Boston, MA.
- DeSteno, D. (October 2016). *Emotional Success*. PopTech 2016, Camden, ME.
- DeSteno, D. (September 2016). *Teams, Trust, and Creativity*. Microsoft Salon, Neuhouse, New York, NY.
- DeSteno, D. (May 2016). *Gratitude is About the Future, Not the Past: An Emotional Route to Building Success From the Bottom Up*. Invited panel on prospection, Annual meeting of the Association for Psychological Science, Chicago, IL.
- DeSteno, D. (November 2015). *The Science of Virtue: Gratitude, Compassion, and Pride as Routes to Self-Control, Social Resilience, and Success*. Learning and the Brain Conference, Boston, MA.
- DeSteno, D. (February 2015). *Gratitude is the New Willpower: Positive Social Emotions as a Path to Virtue*. SPSP Emotion Preconference, Long Beach, CA.
- DeSteno, D. (October 2014). *Gratitude is the New Willpower*. Society of Experimental Social Psychology, Columbus, OH.
- DeSteno, D. (September 2014). *The Truth About Trust*. Management Grand Rounds, Children's Hospital Boston, Boston, MA.
- DeSteno, D. (July 2014). *The Truth About Trust*. Fidelity Investments Headquarters, Boston, MA.

- DeSteno, D. (February 2014). *The Truth About Trust*. Google Headquarters, Mountain View, CA.
- DeSteno, D., Condon, P., & Valdesolo, P. (September 2013). *Nudging Compassion: Two Routes to Enlightenment and Resilience*. Society of Experimental Social Psychology, Berkeley, CA.
- DeSteno, D. (June 2013). *Compassion: Two Routes to Resilience*. The City Resilient Summit, Brooklyn, NY.
- DeSteno, D. (November 2012). *Election 2012: Why it's never about character, even when you think it is*. Museum of Science, Boston, MA.
- DeSteno, D. (October 2012). *Compassion and Social Resilience*. PopTech 2012, Camden, ME.
- DeSteno, D. (October 2012). *Compassion and Social Resilience*. Ideas Boston 2012, Boston, MA.
- DeSteno, D. (July 2012). *Character in the balance: Exploring the Causes and Consequences of Compassion*. Science of Compassion Conference, Telluride, CO.
- DeSteno, D. (April 2012). *Character and Compassion: Tipping the Scales in the Cyberworld*. Facebook Headquarters, Menlo Park, CA.
- DeSteno, D. (April 2012). *Character in the balance: Exploring the causes and consequences of compassion*. Center for Compassion and Altruism Research and Education, Stanford University, Palo Alto, CA.
- DeSteno, D. (October 2011). *Character in the balance*. PopTech 2011, Camden, ME.
- DeSteno, D. (October 2011). *Unlocking the clues to assessing trustworthiness in novel partners*. Society of Experimental Social Psychology, Washington, DC.
- DeSteno, D. (October 2010). *Of ants and grasshoppers: What makes an emotion social?* Society of Experimental Social Psychology, Minneapolis, MN.
- DeSteno, D. (August 2009). *Egoism vs. altruism in the moral mind: Empathy and compassion as a case in point*. Fourteenth Annual Spielberger EMPathy (Emotion, Motivation, Personality) Series at the 2009 annual meeting of the American Psychological Association, Toronto, Canada.
- DeSteno, D. (February 2009). *Putting the social into social emotions: Pride and empathy in action*. SPSP Emotion Preconference.



- DeSteno, D. (August 2008). *On the Complexities of Virtue: Moral Emotions and the Social Mind*. American Psychological Association, Boston, MA.
- DeSteno, D. (October 2007). *Emotion-guided goal perseverance: The motivational role of pride*. Society of Experimental Social Psychology, Chicago, IL.
- DeSteno, D. (October 2006). *Gratitude as facilitator of social and economic exchange*. Society of Experimental Social Psychology, Philadelphia, PA.
- DeSteno, D. (August 2006). Chair, *Emotion and intergroup relations*. Symposium held at the annual meeting of the International Society for Research on Emotion, Atlanta, GA.
- DeSteno, D. (May 2006). Chair, *Emotions and sociality: The role of emotions in shaping complex social behavior*. Symposium held at the annual meeting of the Association for Psychological Science, New York, NY.
- Bartlett, M. Y., & DeSteno, D. (May 2006). *Gratitude and prosocial behavior: Helping when it costs you*. Association for Psychological Science, New York, NY.
- Dasgupta, N., & DeSteno, D. (January 2006). *Emotion-guided prejudice: The effect of emotions on automatic intergroup attitudes*. Society for Personality and Social Psychology, Palm Springs, CA.
- DeSteno, D. (May 2004). *New perspectives on jealousy: An integrative view of the most social of social emotions*. American Psychological Society, Chicago, IL.
- DeSteno, D. & Dasgupta, N. (October 2003). *Prejudice from thin air: The effect of anger on automatic intergroup attitudes*. Society of Experimental Social Psychology, Boston, MA.
- DeSteno, D. (May 2001). *Sex differences in jealousy: Artifact or Evolution?* American Psychological Society, Toronto, Canada.
- DeSteno, D., Petty, R. E., Wegener, D. T., & Rucker, D. D. (May 2000). *Emotion and risk assessment: The role of emotion-specificity*. Midwestern Psychological Association, Chicago, IL.
- DeSteno, D., & Salovey, P. (October 1997). *Sex differences in jealousy: Evolution or artifact?* Society of Experimental Social Psychology, Toronto, Canada.

## SELECTED UNIVERSITY TALKS AND COLLOQUIA

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University of California San Diego, Department of Psychology, April 2021  
Pennsylvania State University, Rock Ethics Institute, April 2020  
Harvard Kennedy School, Behavioral Insights Group, March 2020  
University of Massachusetts, Department of Psychology, March 2019  
Brown University, Department of Psychology, November 2018  
Cornell University, Department of Psychology, April 2016  
Cornell Tech, Connective Media Group, March 2016  
University of Massachusetts, Department of Psychology, January 2016  
New York University, Department of Psychology, November 2015  
Harvard University, Department of Psychology, September 2015.  
University of Rochester, Department of Psychology, September 2015  
Yale University, Department of Psychology, September 2014  
Yale School of Management, Dept. of Organizations and Management, September 2013  
Columbia Business School, Columbia University, April 2013  
University of Chicago Booth School of Business, March 2013  
Harvard Business School, Harvard University, September 2012  
Princeton University, Department of Psychology, December 2011  
NYU Stern Business School, Paduano Ethics Series, September 2011  
Harvard University, Department of Psychology, September 2011  
Yale University, Department of Psychology, September 2011  
Stanford University, Department of Psychology, May 2009  
Yale University, Department of Psychology, September 2008  
Ohio State University, Department of Psychology, June 2008  
Harvard University, Department of Psychology, February 2008  
Johnson School of Management, Cornell University, April 2007  
Princeton University, Department of Psychology, September 2004  
University of Massachusetts, Department of Psychology, April 2004  
Harvard University, Department of Psychology, February 2004  
Yale University, Department of Psychology, April 2003  
Harvard University, Department of Psychology, March 2001

## RESEARCH FUNDING

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### TEMPLETON WORLD CHARITY FOUNDATION

PI: David DeSteno

*Gratitude Blessings as a Key to Flourishing: The Translational Potential of the Jewish "Nisim B'chol Yom" (Miracles of the Every Day*

Funding Initiative: Science of Religious and Spiritual Exercises

September 2022 – August 2024; Total costs: \$497,239

### JOHN TEMPLETON FOUNDATION

PI: David DeSteno

*How God Works Podcast Seasons 3-6*

Funding Program: Public Engagement

July 2022 – June 2024; Total costs: \$1,037,854

### JOHN TEMPLETON FOUNDATION

PI: David DeSteno

*Academic Ideas in the Public Sphere: Teaching Scientists and Philosophers How to Communicate with the Public*

Funding Program: Public Engagement

June 2021 – May 2026; Total costs: \$1,785,455

### JOHN TEMPLETON FOUNDATION

PI: David DeSteno

*How God Works Podcast*

Funding Program: Public Engagement

May 2021 – April 2022; Total costs: \$234,789

### JOHN TEMPLETON FOUNDATION

Co-PI's: David DeSteno and Lisa Feldman Barrett

*Academic Ideas in the Public Sphere: Teaching Scientists and Philosophers How to Communicate with the "General Reader"*

Funding Program: Public Engagement

March 2019 – February 2021; Total costs: \$234,439

### JOHN TEMPLETON FOUNDATION

Co-PI's: David DeSteno and Lisa Feldman Barrett

*Building Online Resources for Scientists and Philosophers Communicating with the "General Reader"*

Funding Program: Public Engagement

January 2019 – December 2020; Total costs: \$181,861

JOHN TEMPLETON FOUNDATION  
PI: Daryl Cameron. Co-PI: David DeSteno  
*Nudging Empathy: Harnessing Motivation to Create Sustainable Empathic Choices*  
Funding Program: Character Virtue Development  
December 2018 – November 2020; Total costs: \$234,800

JOHN TEMPLETON FOUNDATION  
PI: David DeSteno  
*Gratitude as a Fount of Virtue: Examining How Gratitude Fosters Other Noble Traits*  
Funding Program: Character Virtue Development  
July 2017 – June 2019; Total costs: \$216,605

JOHN TEMPLETON FOUNDATION  
Co-PI's: David DeSteno and Lisa Feldman Barrett  
*Informal Science Education via Storytelling: Teaching Scientists and Philosophers How to Communicate with the Public*  
Funding Program: Public Engagement  
November 2016 – October 2018; Total costs: \$216,400.

JOHN TEMPLETON FOUNDATION  
PI: David DeSteno  
*Behavioral Measures of Virtue: Moving from the Lab to the "Real World"*  
Funding Program: Character Virtue Development  
June 2014 – May 2016; Total costs: \$244,251

NATIONAL SCIENCE FOUNDATION (IIS 1122845)  
PI: David DeSteno. Co-PI's: Cynthia Breazeal & Paul Harris  
*Social Robots as Mechanisms for Language Instruction, Interaction, and Evaluation in Preschool Children*  
Funding Program: CyberLearning Initiative  
September 2011 – August 2015; Total costs: \$923,443

NATIONAL SCIENCE FOUNDATION (BCS 0921139/096)  
Co-PI's: David DeSteno & Nilanjana Dasgupta  
*Investigating Underlying Mechanisms and Behavioral Consequences of Emotion-Induced Implicit Prejudice*  
Funding Program: Social Psychology  
September 2009 – August 2012; Total costs: \$615,577

NATIONAL SCIENCE FOUNDATION (BCS 0827084/88/94)  
PI: David DeSteno. Co-PI's: Cynthia Breazeal, Robert Frank, & David Pizarro  
*Dynamics of initial trust and cooperation: The role of embodied emotion cues*  
Funding Program: Human Social Dynamics Initiative  
September 2008 – August 2011; Total costs: \$719,439

NATIONAL SCIENCE FOUNDATION (BCS 0645384)

PI: David DeSteno

*Gratitude as elicitor of reciprocity and social capital*

Funding Programs: Social Psychology joint with Decision, Risk, and Management

June 2007 – May 2010; Total costs: \$339,788

NATIONAL INSTITUTE OF MENTAL HEALTH (R03 MH068240)

PI: David DeSteno

*Sources and mediators of jealousy.*

January 2003 – May 2005; Total costs: \$157,500

NATIONAL SCIENCE FOUNDATION (BCS 0109898)

Co-PI's: Nilanjana Dasgupta

*The effect of emotions on automatic intergroup evaluation, goals, and behavior.*

Funding Program: Social Psychology

July 2001 – June 2002; Total costs: \$32,550

## SERVICE

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### NATIONAL

Program Committee Co-Chair, Mind and Life Summer Institute, 2023-2024

Editor in Chief, *Emotion*, 2011 – 2017

Associate Editor, *Journal of Personality and Social Psychology: IRGP*, 2010 – 2011

Associate Editor, *Emotion*, 2007 – 2009

Consulting Editor, *Journal of Personality and Social Psychology: IRGP*, 2006 – 2009,  
2011-2013

### DEPARTMENT AND UNIVERSITY

Director of Graduate Studies, 2020 – 2022

Chair, Colloquium Committee, 2009 – 2012, 2014 – 2019

Chair, Affective Science Search Committee, 2016

Chair, Social Psychology Search Committee, 2010

Member Psychology Dept. Chair Search Committee, 2009 – 2010

Member, Department Workload Committee, 2009 – 2017

Member, College Council, College of Arts and Sciences, 2003 – 2005

Member, Cognitive Search Committees, 2003 – 2004, 2004 – 2005

Member, Social/Personality Search Committee, 2000 – 2001

## PROFESSIONAL AFFILIATIONS

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Fellow, Association for Psychological Science

Fellow, American Psychological Association

Fellow, Society of Experimental Social Psychology

Fellow, Society for Personality and Social Psychology

## GRADUATE STUDENTS ADVISED \_\_\_\_\_

Monica Bartlett (PhD 2006), Julia Braverman (PhD 2004), Matthew Coleman (PhD expected 2025), Paul Condon (PhD 2014), Leah Dickens (PhD 2015), Fred Duong (PhD 2021), Alexandra Gray (PhD expected 2027) Shanyu Kates (PhD expected 2023), Daniel Lim (PhD 2018), Piercarlo Valdesolo (PhD 2008), Lisa Williams (PhD 2009), Jolie Baumann Wormwood (PhD 2012)

## MASS MEDIA ARTICLES & OP-ED'S \_\_\_\_\_

DeSteno, D. (September 2023). Rosh Hashana can change your life (even if you're not Jewish). *The New York Times*.

DeSteno, D. (June 2023). Is religion good for your health? *The Wall Street Journal*.

DeSteno, D. (November 2022). Church should be more like Burning Man. *The Boston Globe*.

DeSteno, D. (April 2022). Does religion make people more ethical? *The Wall Street Journal*.

DeSteno, D. (September 2021). Psychologists are learning what religion has known for years. *Wired*.

DeSteno, D. (September 2020). Those infuriating republican hypocrites are a lot like you and me. *The Boston Globe*.

DeSteno, D. (March 2020). How to mix compassion and cooperation into social distancing. *The Los Angeles Times*.

DeSteno, D. (February 2020). How fear distorts our thinking about the coronavirus. *The New York Times*.

DeSteno, D. (November 2019). Gratitude is wasted on Thanksgiving. *The New York Times*.

DeSteno, D. (August 2019). How to overcome "compassion fatigue." *The Washington Post*.

DeSteno, D. (April 2019). When employees feel grateful, they're less likely to be dishonest. *Harvard Business Review*.

DeSteno, D. (February 2019). What science can learn from religion. *The New York Times*.

DeSteno, D. (January 2019). Here's how to crack your New Year's resolutions. *The Guardian*.

DeSteno, D. (March 2018). We're teaching grit the wrong way. *The Chronicle of Higher Education*.

DeSteno, D. (March 2018). How feeling proud or grateful influences your decisions. *World Economic Forum Agenda*.

DeSteno, D. (February 2018). How to cultivate gratitude, compassion, and pride on your team. *Harvard Business Review*.

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